

# 4 Tools that Improve Total Cost of Ownership for ERP Transformation Projects

ResultsPositive SAP Assessment Services

Case Study

## SOLUTIONS

HPE ALM  
HPE Performance Center  
HPE StormRunner  
HPE UFT  
ResultsPositive SaaS

## INDUSTRY

Telecom

### **ResultsPositive Customer Case Study:**

*Client streamlines their automated testing with centralized management on RPSaaS. Identifies and fixes SAP performance bottlenecks, reducing overall cost of ownership.*

## The Opportunity

We worked with the world's leading provider of critical infrastructure technologies and life cycle services for information and communication technology systems. Our client enables efficient and highly available networks through their expansive portfolio of intelligent, rapidly deployable hardware and software solutions for power, thermal, and infrastructure management.

In the midst of a transformational ERP implementation project, our client turned to HPE and ResultsPositive to understand how the breadth of HPE Enterprise Application Delivery Management (ADM) tools could be leveraged within their organization to support both SAP and non-SAP software and solutions.

With an impending spin off to their core business unit, our client understood the urgency of protecting their critical software assets with quality assurance tools and techniques. ResultsPositive answered the call with a focused effort to uncover existing gaps in their process and formulate an action plan for the client that encompasses people, process, and technology.

## The Solution

The client workshop uncovered several opportunities to improve the odds of a positive outcome at go-live and also set them up for the future maintenance of their ERP system. The first focus area was

creating a centralized repository for requirements, test planning, design, execution, and defect management within one platform. ResultsPositive installed HPE ALM within ResultsPositive's SaaS data center and helped the client upgrade from QCE v11 to ALM v12.5, hosted by ResultsPositive. In coordination with HPE, we enabled our client on HPE Performance Center and StormRunner to aid in the critical aspect of ERP performance testing.

Within 3 weeks, ResultsPositive enabled this world leader of critical infrastructure technology on a solution that facilitated their entire testing process. Our client realized a total cost of ownership (TCO) reduction by hosting their HPE products with RPSaaS, deciding to create a virtual UFT server farm within RPSaaS's network as well.

## Assessment Benefits

- Reduced Total Cost of Ownership
- Centralized Repository for Testing Management
- Identified SAP Performance Bottlenecks
- Streamlined Automated Testing

This transformational ERP project enhanced our client's existing suite of test management tools. Our HPE ExpertOne Certified team created a transformational roadmap to implement world-class HPE tools, and enable a global team quickly on RPSaaS. The end result provided our client with the necessary tools and processes to achieve the highest levels of software quality assurance.

