

# ResultsPositive

## IT Asset Management (ITAM) Software Asset Rapid Start



## IT Asset Management Rapid Start

Improving time to value for software asset management

### ITAM At a Glance

Achieve positive business results by utilizing RP's extensive experience and knowledge with ITAM. With RP's proven methodology, you can:

- Allow phases to be run in parallel
- Ensure timeliness with Tool packages of functions and OOB or processes
- Adjust to the client Project Management methodology
- Create a personalized Roadmap
- Utilize ITIL based solutions

### ResultsPositive's Rapid Start Methodology

How would you fare in a software audit? Are you ready? With our Rapid Start Methodology (RSM), you can quickly implement an HP Asset Manager Software Asset Management solution utilizing RP's proven team of ITAM professionals. Here at ResultsPositive, we leverage a phased approach which includes ITAM best practices and OOB processes that will enable your organization with accelerated time to value and a measurable ROI to monitor your business results.

### Paving the Way to Success

In order to ensure a successful process, our RSM includes the creation of a roadmap to monitor the specific software asset management needs and goals that you identify. As we proceed, this roadmap is leveraged to generate a plan that meets your specified needs and helps fine tune the right implementation approach for your organization.

### Laying the Foundation

The first phase of our RSM for ITAM encompasses the portfolio management module along with an

emphasis on moving towards effective asset tracking. If an existing configuration or asset database is already in place we can leverage that data. If none exists, HP's Device and Dependency Mapping – Inventory (DDMI) can be implemented to quickly discover the software installations across your environment.

Once the essential asset tracking capabilities are established (see our ITAM RSM collateral for details on this prerequisite), discovered workstation software installations are compared to existing software licenses, and HP's Asset Manager can be utilized to quickly identify risks associated with non-compliance, and even highlight opportunities to harvest unused licenses.

Using our workstation software asset data template, completion of the SAM RSM is normally a 10 to 12 week process, depending upon the maturity of the inventory data and the availability of a data source for the basic software license (entitlements) information. Once complete, the system can be scaled to provide server software asset management, and position your team to ensure compliance and reduce SW costs throughout the enterprise.



### **HP Platinum Partner**

ResultsPositive is a leader in IT Management consulting delivering Strategy, Planning, and Governance, Project & Portfolio Management, IT Financial Management, Business Intelligence, Mobility, and Application Lifecycle Management solutions to medium sized and Fortune 500 companies. As both an HP Platinum Partner and HP ASMP-S Support Provider, ResultsPositive has the experience, support, and training necessary to turn your complex IT processes into tangible business solutions.

### **Why ResultsPositive?**

#### Results Delivered

- 5-10% Reduction in operating costs
- 25% - 50% Reduction in Administrative and Reporting Costs
- 50% Reduction in Compliance and Auditing Activities
- 10-20% Increase in Project and Service Delivery Performance
- ITIL framework for mapping and processes

### **ResultsPositive Methodology**

Results Positive's methodology includes proactive risk management. The known risks are captured upfront based on the project types, new risks are quickly ascertained as they arise and mitigation approaches are determined and implemented. The RP team partners with SMEs on the client side to ensure that both technical and business risks are encompassed. The major risks are already accounted for and mitigation strategies will be developed as part of the project initiation phase. These mitigation tactics are tailored based on the client's specific needs and environments. Bottom line is that risks are proactively managed and mitigated when practical before they become issues that could impact the projects.

### **HP Certified ASMP Tier 1 Provider**

Results Positive is an HP Certified ASMP Tier 1 Provider and can provide the level of support that is required by any client. RP maintains a support team and leverages a web client portal where support issues can be reported and quickly assigned to the right resources. ResultsPositive offers several options regarding support hours and can tailor support to meet the needs of the client's functional and budgetary requirements.

